

ExaProtect Enjoys Strong Growth in 2006, More Than Doubling Revenues

Company predicts further expansion in 2007 as it builds unique market position and SIEM sector becomes mainstream with corporates

9 January, 2007 – ExaProtect, a leader in intelligent security management, enjoyed its most successful year to date in 2006, with international sales revenues up by an estimated 115% from 2005. ExaProtect also acquired leading security policy management vendor Solsoft in October, giving it a unique position in the security market.

ExaProtect says the strong demand for its solutions is driven by companies looking to better manage their overall IT security infrastructure, against growing pressures from stakeholders and regulatory bodies. This growth and market potential helped the company to secure strong funding from specialist technology investors in July.

ExaProtect acquired Solsoft in a strategic move to extend its security management capabilities and expand its presence in the US and European markets. The company is integrating Solsoft technology into its solutions, making it the only vendor to deliver a holistic, intelligent security dashboard combining security event management, security policy change management and real-time remediation. This simplifies customers' overall security management, enhances threat response and maximises return on security investments, enabling a "View & Do" approach to management.

Leading analysts agree that customers will demand security information & event management (SIEM) solutions that integrate policy management and remediation. Eric Damage, European Security Expert at IDC said: "As enterprises handle event monitoring and logging on a single security dashboard for management and compliance, they will also want to add active controls for real-time remediation and risk mitigation."

ExaProtect CEO Jean-François Déchant said: “This has been a tremendous year for the company, and one which has recognised and validated our approach to simplifying and unifying security management. The investments we have secured and the acquisition of Solsoft have enabled us to rapidly grow in key international markets, and to create a unique market proposition. With development of our next generation of products well advanced, we will be the first and only vendor to meet demands for holistic security management that supports a ‘View & Do’ approach.”

In a recent report, Gartner stated that it expects investment in SIEM solutions will accelerate as organisations vie to strengthen corporate security. SIEM was the second-fastest growing segment in the security software market in 2005/6. Datamonitor confirms this growth, and predicts rising demand for SIEM will drive a 35% CAGR in the sector over the coming years, helping revenues hit an estimated \$575m globally in 2008.

Earlier in 2006, ExaProtect’s innovation and strong market proposition was publicly recognised by two leading industry observers. The company was named as a Gartner “Cool Vendor” for 2006, and was also named in the Red Herring Top 100 Europe Awards, which rewards companies for their innovation in technology and excellence in business strategy.

ExaProtect Contact: Jason Holloway / 08450 54 99 00 / Jason.Holloway@exaprotect.com

Press Contact: Craig Coward or Luke Ford / 01625 511966 / exaprotect@contextpr.co.uk

About ExaProtect

Intelligent security management

ExaProtect is a unique global player in the information security marketplace, offering a complete start-to-finish security management solution. Its powerful, integrated ‘View & Do’ approach is of great benefit to its 300+ existing customers, who include many Fortune 500 enterprises, international telecommunications companies and government organizations.

ExaProtect technology empowers users to meet the increasing demand for unified control of multi-vendor network and security systems, whether their goal is to raise information security levels, demonstrate compliance, and/or improve operational efficiency.

ExaProtect’s US headquarters is in Mountain View, California, and its EMEA headquarters are in Paris, France. With 7 offices worldwide, the company delivers a global solution.

For more information and local contact details, visit: www.exaprotect.com